

# Christian Dior GROUP



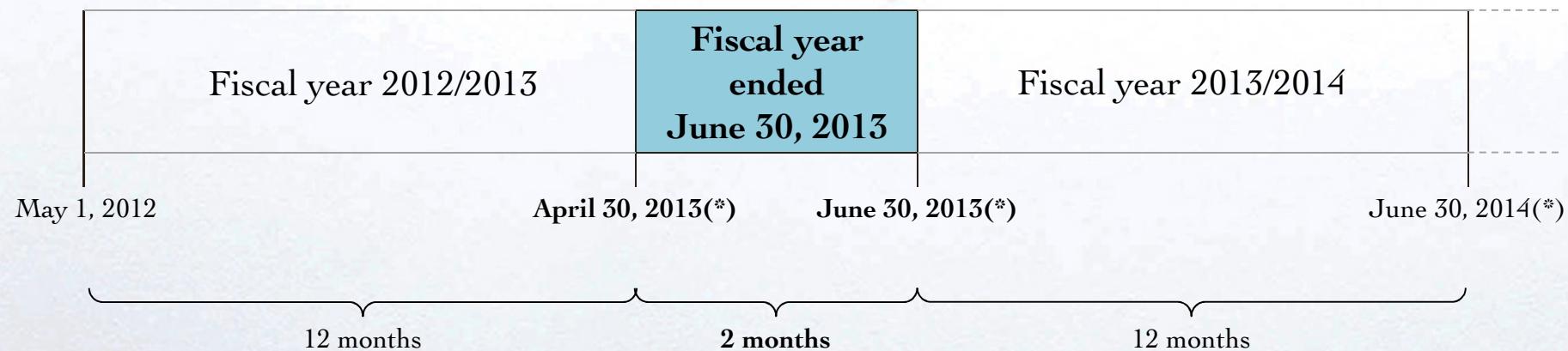
## Ordinary Shareholders' Meeting

December 19, 2013

*This document is a free translation into English of the original French presentation to the Ordinary Shareholders' Meeting.  
In the event of a conflict in interpretation, reference should be made to the French version, which is the authentic text.*

CHRISTIAN DIOR GROUP

# FINANCIAL STATEMENTS AS OF JUNE 30, 2013: 2 MONTH FISCAL YEAR



(\*) Fiscal year-end dates





Christian Dior

Haute Couture  
Autumn Winter 2013-2014

Christian Dior  
GROUP

**CONSOLIDATED INCOME STATEMENT**

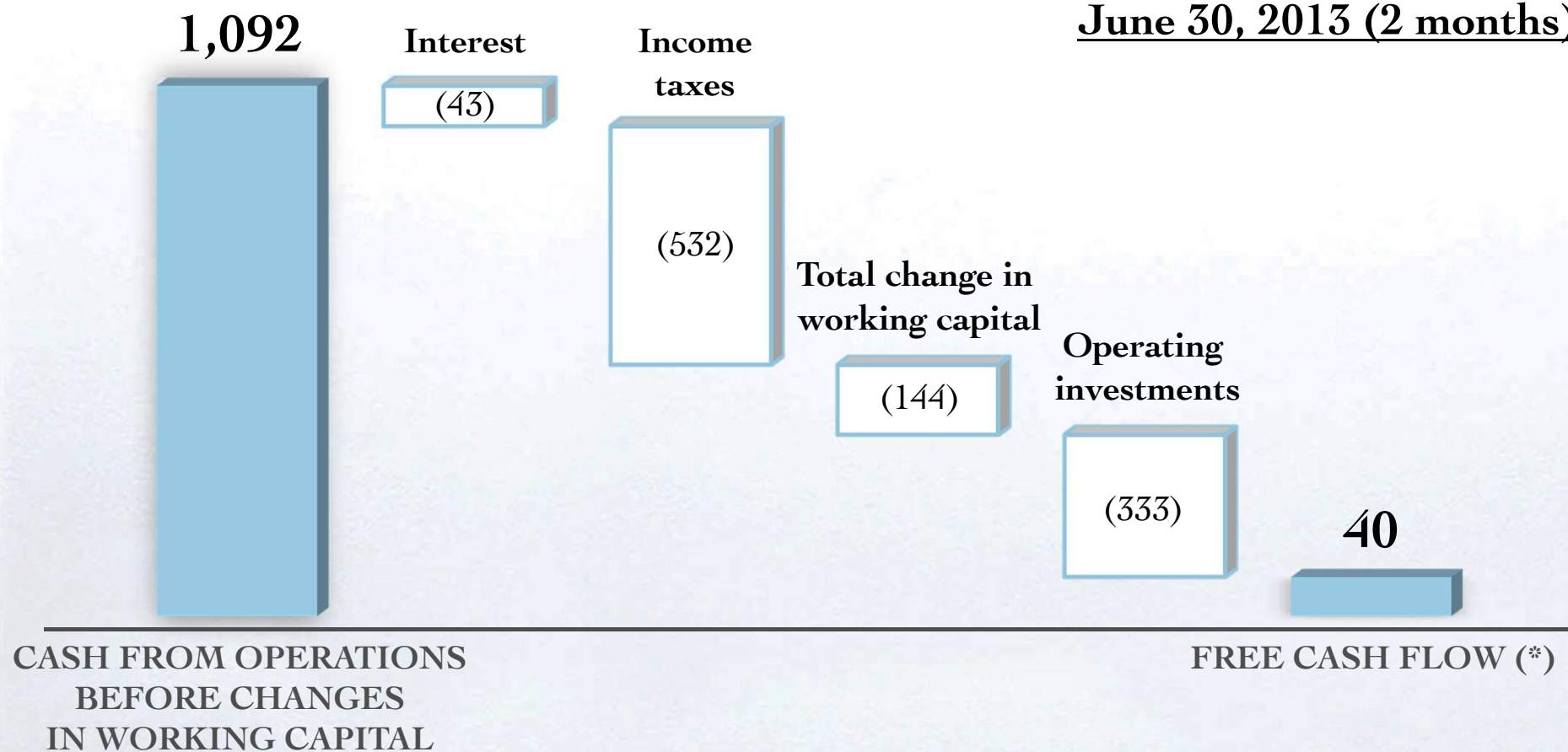
<b>(EUR millions)</b>	<b>June 30, 2013 (2 months)</b>
Revenue	4,768
Gross margin	3,129
Marketing and selling expenses	(1,854)
General and administrative expenses	(394)
Profit from recurring operations	881
Other operating income and expenses	(21)
Operating profit	860
Net financial income (expense)	(31)
Income taxes	(264)
Income (loss) from investments in associates	1
Net profit before minority interests	566
Minority interests	350
Net profit, Group share	216

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## CONSOLIDATED FREE CASH FLOW

(EUR millions)

June 30, 2013 (2 months)

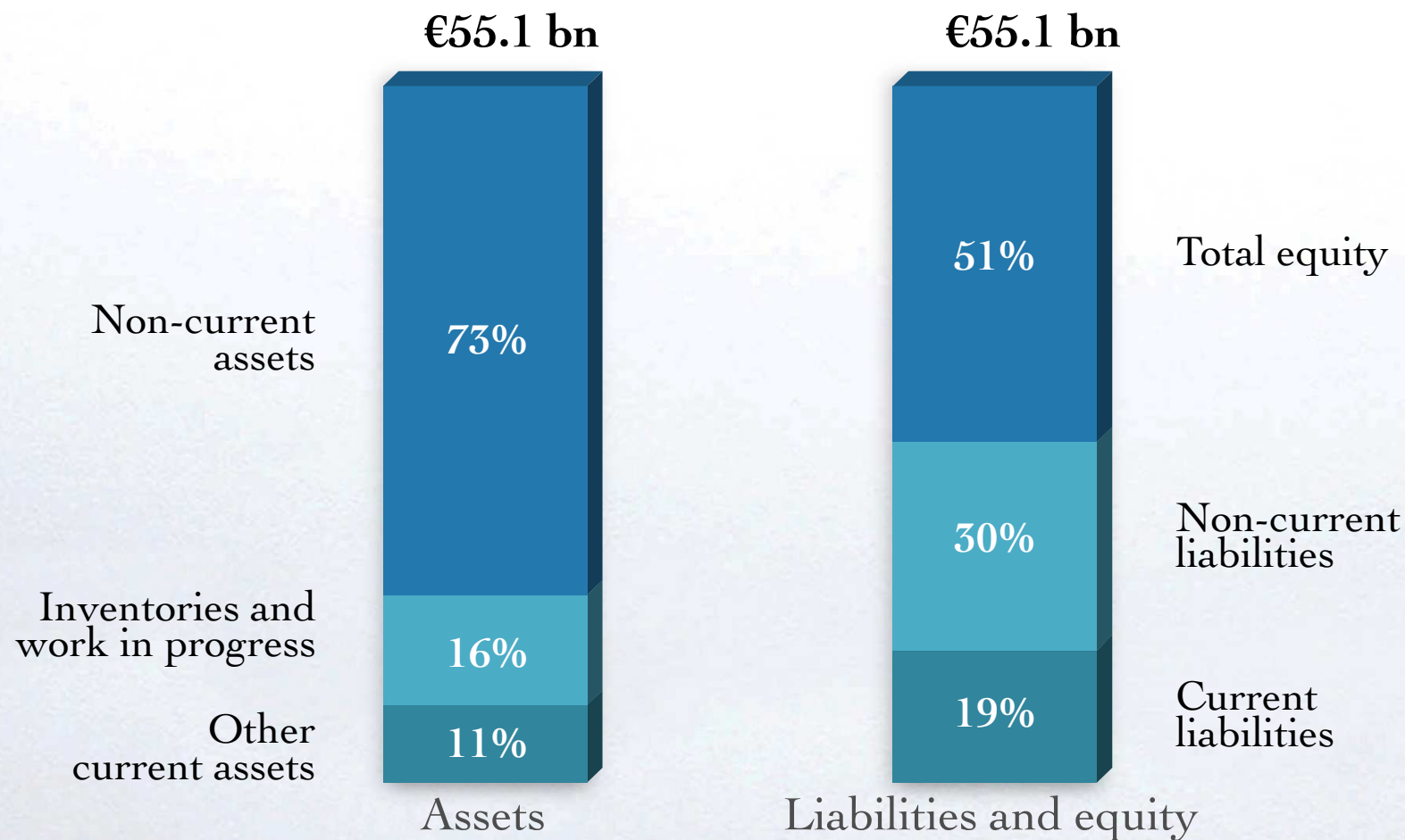


(\*) Before financial investments, transactions relating to equity and financing activities



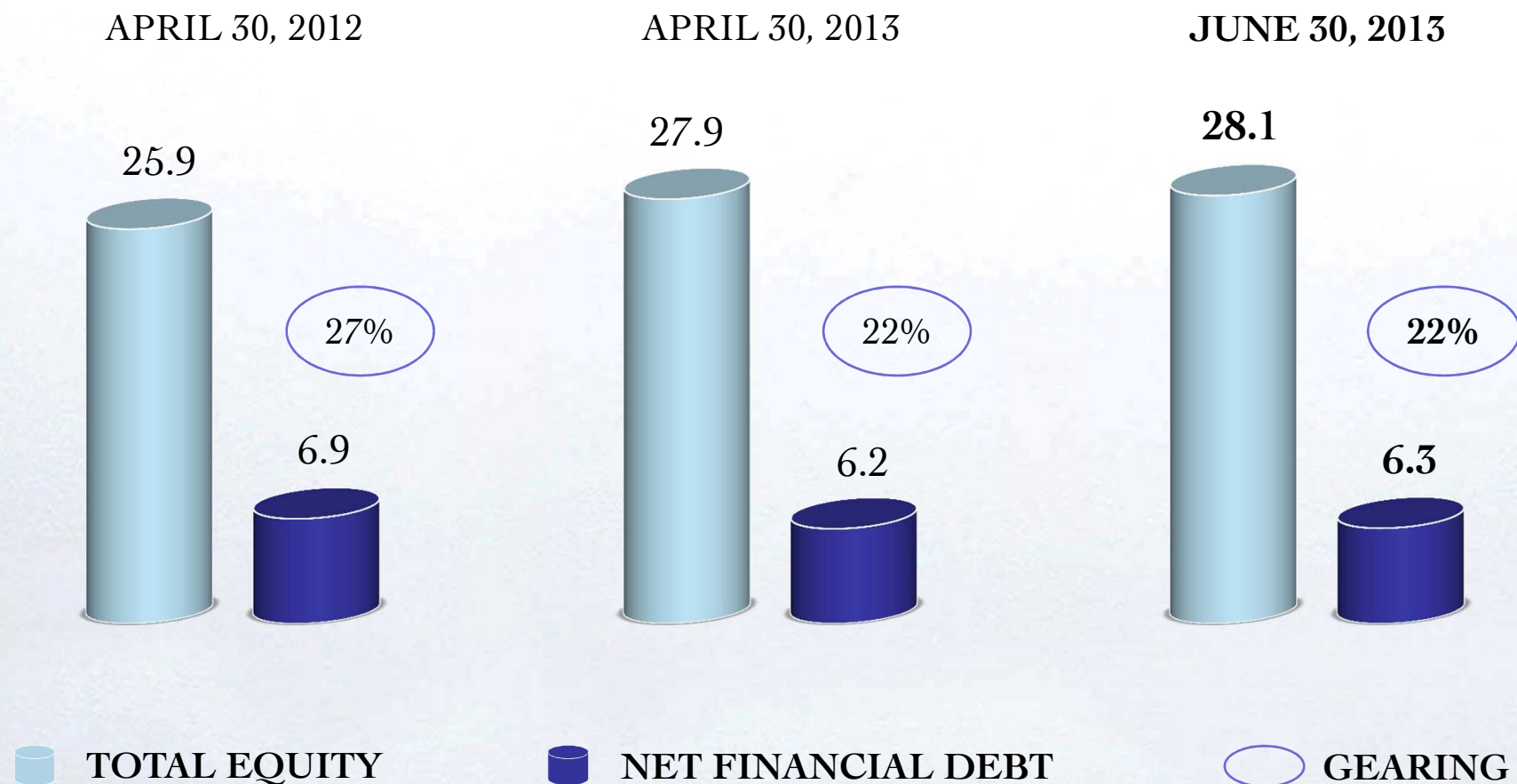
## FINANCIAL STRUCTURE

June 30, 2013



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## CONSOLIDATED TOTAL EQUITY AND NET FINANCIAL DEBT (EUR billions)





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Ready-to-Wear  
Spring Summer 2014

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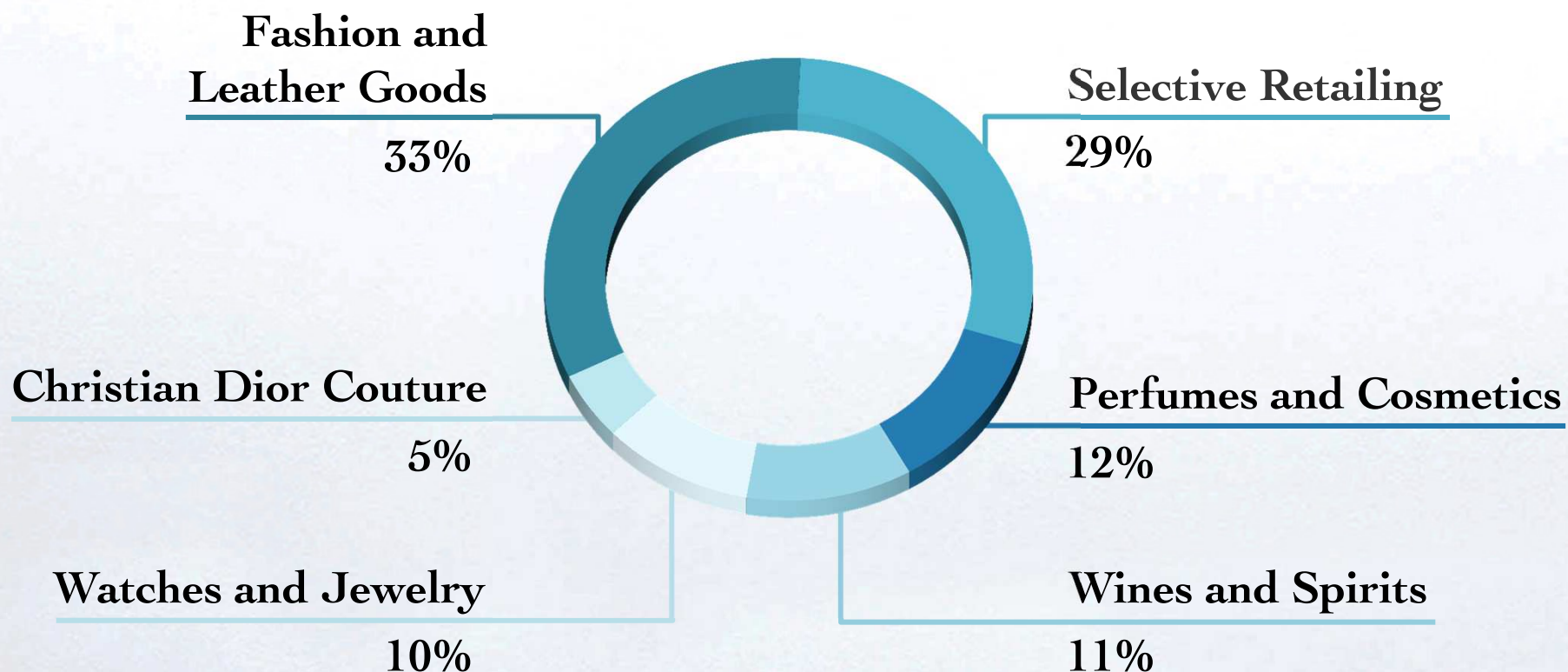


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## REVENUE BREAKDOWN BY BUSINESS GROUP

June 30, 2013 (2 months)

as % of total revenue

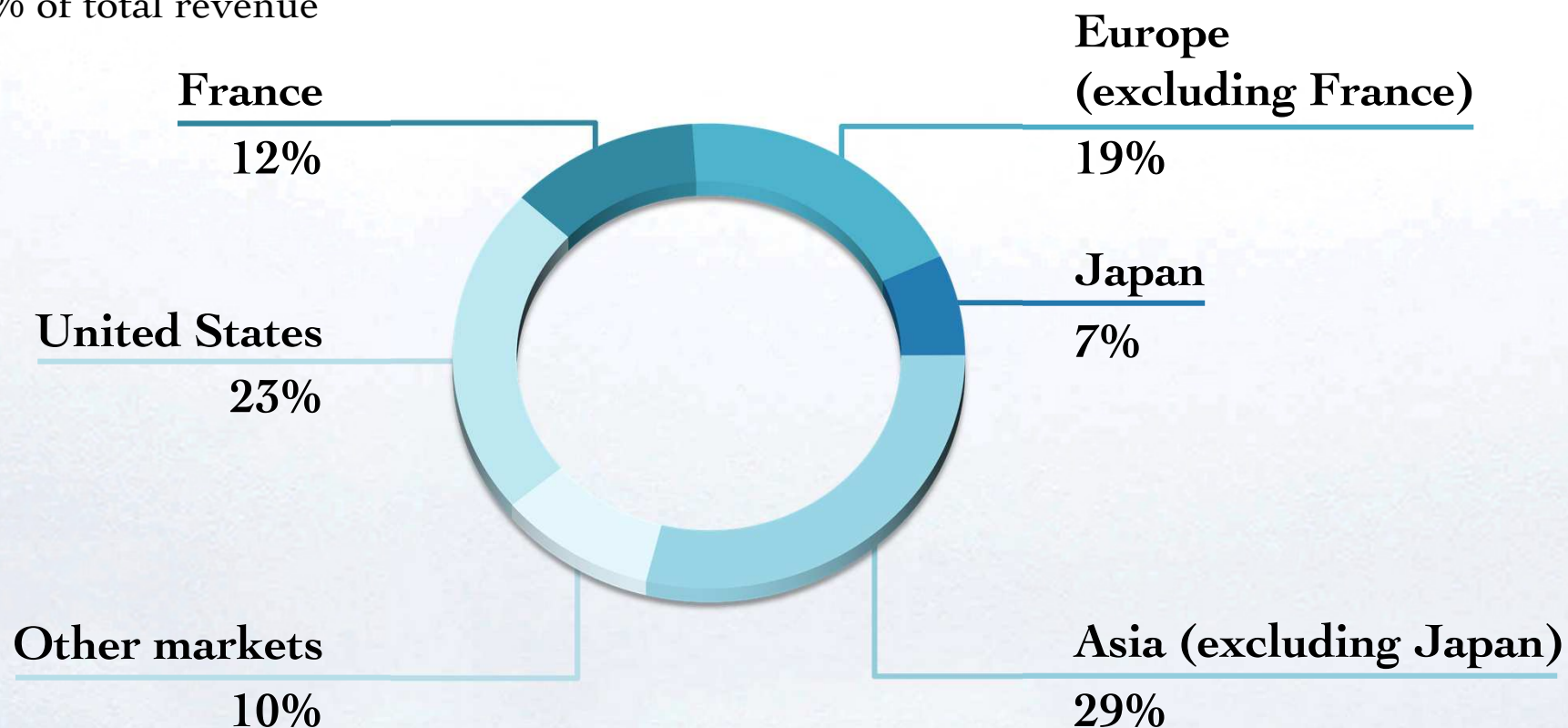


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## REVENUE BREAKDOWN BY GEOGRAPHIC REGION OF DELIVERY

June 30, 2013 (2 months)

as % of total revenue

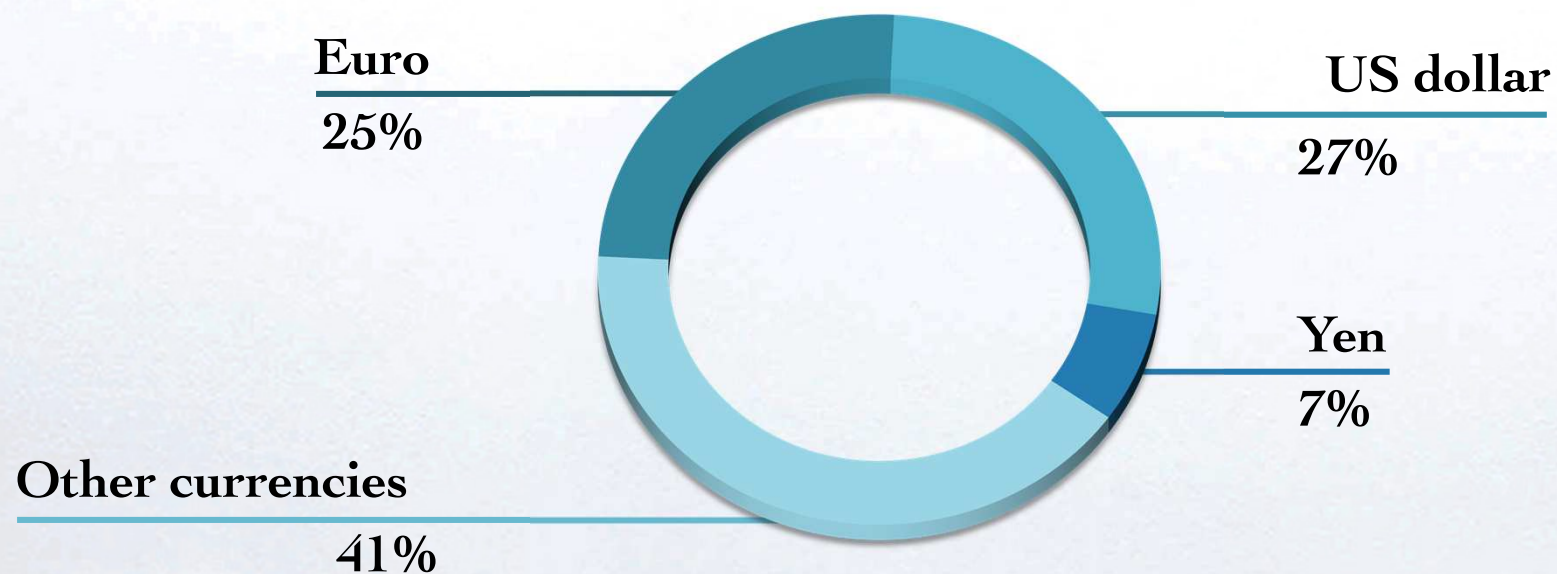


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## REVENUE BREAKDOWN BY INVOICING CURRENCY

June 30, 2013 (2 months)

as % of total revenue







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*My Dior*

Christian Dior  
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## CHRISTIAN DIOR GROUP

## PERFORMANCE BY BUSINESS GROUP

(EUR millions)	Revenue as of June 30, 2013 (2 months)	Profit from recurring operations as of June 30, 2013 (2 months)
Christian Dior Couture	237	35
Wines and Spirits	541	134
Fashion and Leather Goods	1,600	517
Perfumes and Cosmetics	551	34
Watches and Jewelry	467	71
Selective Retailing	1,406	121
Other activities and eliminations	(34)	(31)
<b>Total</b>	<b>4,768</b>	<b>881</b>



Christian Dior

*Dior Addict bag*

Christian Dior  
GROUP



**REVENUE OVERVIEW AND OUTLOOK**

<b>REVENUE</b> <b>(EUR millions)</b>	<b>Period from July 1 to</b> <b>September 30, 2013</b> <b>(3 months)</b>	<b>Period from July 1 to</b> <b>September 30, 2012</b> <b>(3 months)</b>
Christian Dior Couture	369	325
LVMH	7,020	6,900
Other activities and eliminations	(12)	(11)
<b>Total</b>	<b>7,377</b>	<b>7,214</b>

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Ordinary Shareholders' Meeting

December 19, 2013